SCORECARD

Shopify Plus Developer Hiring Scorecard

For brand owners on a first call. Print one per candidate.

START HERE

Any **Stop if yes** box ticked: walk away. Pay a Plus rate of **$100 to $250** an hour only for Plus-only jobs, never for theme work.

Stop if yes

- ☐ Says hiding the button stops a /cart/add request — DEAL BREAKER
- ☐ Can't show one checkout extension or Function they shipped — DEAL BREAKER
- ☐ Plans to fork your theme with no list of core edits — DEAL BREAKER

Proof of Plus work

Shows a checkout UI extension and names its target (0 1 2)
Ask: which checkout step did it render on?

Names a server-side control for gated products (0 1 2)
A validation Function or a B2B catalog

Names Function types for your old Scripts (0 1 2)
Discount, Payment or Delivery Customization

Scope and price

Splits the quote into Plus-only and normal Shopify work (0 1 2)
Plus-only: Functions, checkout steps, B2B, expansion stores

Gives hours per job, not one total (0 1)
Extension-only app: 10 to 40 hours

Keeps the server part as small as possible (0 1)
Ask: what runs on a server, who hosts it?

Cover and handover

Names a backup in writing for an ERP sync (0 1)

Puts new files under their own prefix (0 1)

Their hourly rate: $ _____

Hours on Plus-only jobs: _____

Your score: ___ / 12 Deal breaker hit? Yes / No Candidate: _____

0 to 2 rows: 0 = no, 1 = partly, 2 = yes with proof. 0 to 1 rows: 0 = no, 1 = yes. Bands are my judgment.

0 to 5: Walk away
Likely a theme developer with a Plus badge. Do not sign.

6 to 9: Probe more
Some Plus proof, gaps in scope. Ask for a paid small job first.

10 to 12: Hire
Has shipped Plus work and prices it honestly. Hire if no box is ticked.

Want a second opinion on a Plus quote? kaspianfuad.com/services

Kaspian Fuad, Shopify developer and CRO consultant
Built a Plus B2B program solo: 3 storefronts, 5 extensions, a 6-layer gate.

kaspianfuad.com/blog/shopify-plus-developer | v1.0 | 2026-11-11
Sources: Lemon.io senior Shopify rates, Q3 2026; Shopify dev docs: Functions, checkout UI extensions